



GEOTAB
management by measurement

Authorized
Geotab Reseller

SafetyFirst & Geotab

Creating a Safer and More Efficient Fleet

Telematics

Real Time Fleet Data:

- Notification of collision, hard braking, and rapid acceleration
- Maintenance alerts/reminders based on time and mileage
- Remote Engine Diagnostics with over 200 points of engine data

Driver Scorecards and In-Cab Alerts

- Scorecards and Dashboards configured to client's parameters
- In-Cab alerts: Increases driver awareness and behavior modification in real-time
- Data from the Scorecards and in-cab alerts are captured on client server

“Month to Month” Pricing available:

- **Base Plan \$14** /month per device
- **Pro Plan \$20** /month per device
- **Pro Plus Plan \$24** /month per device
- **Hardware \$75** /per device + shipping
- **Tablets/Mounts \$-** /ask about pricing





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Telematics Plan Breakdown

| Expandability | Base | Pro | ProPlus |
|-----------------------------------------------------------------------------------------------------------------------|------|-----|---------|
| Web-based software reporting platform (SaaS) capable of supporting unlimited vehicles and users | ✓ | ✓ | ✓ |
| Support of multiple map types | ✓ | ✓ | ✓ |
| Rich reporting functionality — editable, customizable, trends, etc. | ✓ | ✓ | ✓ |
| Customizable dashboards | ✓ | ✓ | ✓ |
| Flexible user access control | ✓ | ✓ | ✓ |
| MyGeotab access via Android and iOS | ✓ | ✓ | ✓ |
| SDK and APIs that are open, free, and easy to use | ✓ | ✓ | ✓ |
| Access partner Add-Ons and solutions through Geotab Marketplace | ✓ | ✓ | ✓ |
| Scale with IOX-CAN and IOX-RS232 - Add-ons to the GO7 that integrate to in-vehicle peripherals and devices | | | ✓ |
| Active Tracking: Premium quality tracking solution which provides location information faster with less data overhead | | | ✓ |
| Limited lifetime device warranty | | | ✓ |
| Productivity | | | |
| Instant GPS tracking using patented curve based algorithms for optimal recording | ✓ | ✓ | ✓ |
| Highly flexible Rules and exception engine — customizable and editable | ✓ | ✓ | ✓ |
| Driver congregation reporting | ✓ | ✓ | ✓ |
| Locating closest vehicle by address | ✓ | ✓ | ✓ |
| Driver ID via NFC | | ✓ | ✓ |
| Message and send routes to drivers with compatible Garmin PNDs | | ✓ | ✓ |
| Route optimization | | ✓ | ✓ |



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Telematics Plan Breakdown

| Fleet Optimization | Base | Pro | ProPlus |
|----------------------------------------------------------------------------------------------------------|------|-----|---------|
| Vehicle maintenance reminders scheduled by time or distance | ✓ | ✓ | ✓ |
| Fuel Management Platform — Track fuel ups, fuel drain, fuel theft, fuel card integration, etc. | | ✓ | ✓ |
| Engine status data for all major engine protocols (fuel usage/voltage/coolant/temp.) | | ✓ | ✓ |
| Easy device installation with Self-Calibrating Accelerometer | | ✓ | ✓ |
| Record and interpret fault data (J1939, 1708, OBD, CAN) | | ✓ | ✓ |
| Safety | | | |
| Driver Coaching - Audible alerts and notifications for harsh braking, sharp cornering, over acceleration | | ✓ | ✓ |
| Driver Coaching - Audible alerts and notifications for seat belt, vehicle in reverse, over RPM, etc. | | ✓ | ✓ |
| Compliance | | | |
| Device tampering detection | ✓ | ✓ | ✓ |
| Automated IFTA miles recording | | ✓ | ✓ |
| HOS and DVIR compliance via Geotab Drive (Android and iOS) and Garmin | | | ✓ |
| Driver Application (Geotab Drive) scalable for future needs | ✓ | ✓ | ✓ |